



The Bright Ideas Company, Inc

Confidential

To: GAU 3622 - Exam. Jean Janvier

Company:

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From: John A. Galbreath

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Message:

Re: Appl. # 09/473,078

Dear Exam. Janvier:

5 Dec. 2003

As we discussed, attached is an informal draft of an amended Claim 1 in the subject application. I think you will be pleased with the amended claim. It is very straightforward, and clearly points out the patentable aspect of the invention - i.e., a mechanism by which you can take various combinations of attributes (for example, coupling name with gender or income or age), and determine a price for sending an ad to a website visitor with those attributes.

For simplicity, I've only attached an amended Claim 1; however, if this looks good to you, we will also amend independent Claims 27, 36, and 37 to follow the Claim 1 structure.

After you have had a chance to review the proposed amendment, just give me a call to let me know your thoughts. We are serious about amending the claims to your satisfaction, and we appreciate the consideration you have shown us.

Best regards,

løhn Galbreath

410-666-7274